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**GREGORY JOHN GARSON**

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July 20, 2022

Karen M. Black  
DAVID WELLS INC.  
P.O. Box 9900  
Border Town, Texas 72400

RE: **Summer 2022 Internship**

Dear Ms. Black:

I am very interested in applying for and receiving an **internship with David Wells, Inc.**, and have enclosed my résumé for your review and consideration. Having interned several summers for financial organizations and worked for my father, a representative and role model at David Wells, Inc. in Green River, I am no stranger to the arena. Plus, this first-hand observation of the financial industry has solidified my choice of careers, making me a sincere candidate for this internship.

I am concurrently working on a **Master of Science in family financial planning** while completing coursework for a **Bachelor of Business Administration in finance** from Superior University. My goal is to earn a master's degree so that I may sit for the Certified Financial Planner (CFP) exam in spring of 2023.

Through exposure to the daily business operations of my father's David Wells office, I have learned:

- that David Wells is paramount in providing individuals with the investments, services, and information they need to achieve their financial goals.
- that meeting customer needs in a professional manner through personal contact is primary to success in the financial industry and support your efforts to keep contacts face-to-face as opposed to utilizing impersonal Internet services.
- that David Wells rewards representatives who are self-motivated, profit-oriented achievers, decisive, and able to implement actions to benefit both the organization and its clients.

I am confident that I will be able to surpass expectations and make substantial contributions to your organization and hope to begin my career as a member of a team such as that at David Wells.

A drive to succeed combined with my knowledge and previous experience make me a strong candidate for an internship at David Wells, Inc. Please do not hesitate to contact me should you desire additional information. I will be available for this internship from mid-May through mid-August of this year. I would welcome an interview at your convenience to further discuss my qualifications and prospects for serving your company.

Thank you for your time and consideration.

Sincerely,

Gregory John Garson

Enclosure: Résumé