# **Minjung Kim**

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#### **Academic Positions**

2022-	Assistant Professor, Department of Political Science and Public Administration, University of Alabama at Birmingham
2022-	Research Fellow, Center for Social Impact Strategy, School of Social Policy and Practice, University of Pennsylvania
2021-22	Postdoctoral Fellow, Center for Social Impact Strategy, School of Social Policy and Practice, University of Pennsylvania (Advisor: Peter Frumkin)
2021-22	Lecturer, School of Social Policy and Practice, University of Pennsylvania

### **Education**

2021	Ph.D., Public Administration and Policy, American University
	Committee: Lewis Faulk (Chair), Khaldoun AbouAssi, Nathan Favero, and Jurgen
	Willems (Vienna University of Economics and Business)
2014	M.A., Islamic and Middle Eastern Studies, Hebrew University, Israel
2012	B.A., International and Area Studies/English, Handong Global University, South
	Korea

### **Publications**

#### **Peer-Reviewed Journal Articles**

- Minjung Kim. Accepted. "The Association Between Performance Information and the Satisfaction of Different Social Groups: Citizen Evaluation by Racial Groups." *International Journal of Public Administration*. https://doi.org/10.1080/01900692.2023.2257001.
- Jihye Jung, **Minjung Kim**, and Jiwon Suh. 2022. "The Scope of Nonprofit Marketing Research in the Last Twenty Years: Lessons from the Literature." *The Journal of Philanthropy and Marketing*. https://onlinelibrary.wiley.com/doi/abs/10.1002/nvsm.1745.
- Nathan Favero and **Minjung Kim**. 2021. "Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services." *Journal of Public Administration and Research Theory*. 31(3): 561-577. https://doi.org/10.1093/jopart/muaa048.

- Miyeon Song, **Minjung Kim** and Nathan Favero. 2020. "Social Class, Ingroup-Outgroup Comparison, and Citizen Evaluations: Is User Satisfaction Linked to Outcome Disparities?." *The American Review of Public Administration*. 50(2): 205-218. <a href="https://doi.org/10.1177/0275074019874445">https://doi.org/10.1177/0275074019874445</a>.
- Khaldoun AbouAssi, Lewis Faulk, Long Tran, Lilli Shaffer, and **Minjung Kim**. 2019. "Use and Perceptions of Nonprofit and Local Government Services in Diverse Urban Settings." *Nonprofit and Voluntary Sector Quarterly* 48(5): 975-997. https://doi.org/10.1177/0899764019845521.

### Peer-Reviewed Encyclopedia Entry and Book Chapter

Soojin Kim and **Minjung Kim**. 2022. "Citizen Satisfaction in the Public Sector." In *Elgar Encyclopedia of Public Management*. Edited by Kuno Schedler: 205-207. https://doi.org/10.4337/9781800375499.citizen.satisfaction.

### Reports, Conference Proceedings, and Other Publications

Lewis Faulk, Mirae Kim, Teresa Derrick-Mills, Elizabeth Boris, Laura Tomasko, Nora Hakizimana, Tianyu Chen, **Minjung Kim**, and Layla Nath. 2021. "Nonprofit Trends and Impacts 2021: National Findings on Diversity and Representation, Donation Trends from 2015-2020, and Effects of 2020." *Independent Sector*.

https://www.urban.org/research/publication/nonprofit-trends-and-impacts-2021?utm\_medium=twitter&utm\_source=urban\_social.

## **Manuscripts Under Review**

- Seulki Lee and **Minjung Kim**. "Public Perceptions of Sector Bias and Cross-Sector Collaboration: An Experimental Study of Social Service Providers." (second revision submitted to *Public Management Review*)
- **Minjung Kim**. "Organizational Attributes as Determinants of Job Satisfaction: The Effect of Organizational Performance and Sector on Employee Job Satisfaction." (under review at *International Review of Public Administration*)

## **Working Papers** \* = Equal authorship

- **Minjung Kim**, Miyeon Song, and Nathan Favero. "Who Reacts to Performance Information? Heterogeneous Citizen Response to Performance Metrics." =
- **Minjung Kim**, Allison Russell, and Peter Frumkin. "Do Nonprofit Responses to Social Movements Influence Public Perceptions and Support? An Experimental Study."
- Ohbet Cheon, **Minjung Kim**, and Nathan Favero. "Testing Their Patients: An Examination of How Patients Weigh Various User Experience Dimensions."
- **Minjung Kim** and Lewis Faulk. "Testing Differences between Intentions and Actual Behaviors in Giving and Volunteering Experiments."

- **Minjung Kim**. "Mediating Role of Perceived Price of Giving on the Relationship Between Reputational Effectiveness and Charitable Giving."
- **Minjung Kim**. "The Effect of Perceived Trustworthiness on Charitable Giving and its Relationship with Online Disclosure: Evidence from an Online Experiment."
- **Minjung Kim** and Lewis Faulk. "The Effect of Perceived "Price" of Civic Engagement on Intention and Behavior of Charitable Giving."
- Minjung Kim, Lewis Faulk, and Jurgen Willems. "Restoring Public Trust in Charitable Organizations: An Omnibus Experiment Strategy to Test Inter-Organizational Spillover Effects."
- **Minjung Kim**, Lewis Faulk, and Jurgen Willems. "The Role of Performance Signals on Early Organization Reputation Building and the Moderating Influence of Mission Valence."
- **Minjung Kim**, Lewis Faulk, and Peter Frumkin. "Signals of Entrepreneurial Orientation on Stakeholder Response: Developing a Scale of Perceived EO in the Nonprofit Sector."
- \* Nathan Favero, Colt Jensen, **Minjung Kim**, and Jaclyn Piatak. "What Should Public Organizations Prioritize? Exploring Different Value Hierarchies among the Public."
- **Minjung Kim**, Martin Bækgaard, and Lucie Martin. "The Association between Citizens' Administrative Burden Experience and their Burden Tolerance: Replication Study."
- **Minjung Kim**, Miyeon Song, Nathan Favero, and Kenneth Meier. "Great Expectations: Parent Aspirations, Children's Academic Achievement and Its Effect on Citizen Satisfaction."
- Nathan Favero and **Minjung Kim**. "Representative Bureaucracy and Identity Salience: Do Differences among Ethnic Groups Drive Identity Salience?."

## **Select Research in Progress**

- **Minjung Kim** and Lewis Faulk. "Perceptions of Entrepreneurial Orientation Across the Sectors: Individuals' Responses to Nonprofit vs. For-Profit Entrepreneurial Behavior"
- **Minjung Kim**, Jihye Jung, and Jiwon Suh. "Multi-Faceted Concept of Accountability: Experimental Tests on Stakeholder Perceptions and Giving Behaviors."
- **Minjung Kim**, Allison Russell, and Peter Frumkin. "Nonprofit Messaging Strategy in the Context of Social Movement Advocacy."

## Grants, Awards, and Fellowships

2023-24	Social Science and Justice Research Pilot Grant (\$20,000), Social Science and Justice Research, University of Alabama at Birmingham (Finalist, not
	funded)
2023-24	Faculty Development Grant Program (\$10,000), University of Alabama at Birmingham

2022	Emerging Scholar Award, Association for Research on Nonprofit Organizations and Voluntary Action
2022; 23	Gabriel G. Rudney Memorial Award for Outstanding Dissertation in Nonprofit and Voluntary Action Research, Association for Research on Nonprofit Organizations and Voluntary Action (Nominated)
2021	RGK-ARNOVA President's Award (\$10,000). Association for Research on Nonprofit Organizations and Voluntary Action, with Jiwon Suh and Jihye Jung (not awarded)
2020; 21	Conference Scholarship, Association for Research on Nonprofit Organizations and Voluntary Action
2020	Harrell Rodgers Graduate Student Scholarship, Midwest Political Science Association
2019-20	The Doctoral Student Research Scholarship (\$5,000), American University
2016-20	Graduate Assistantship and Tuition Scholarship, American University
2012-14	Rothberg Family Fund Tuition Scholarship, Hebrew University, Israel

### **Original Data Collection**

"Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services." Data for Nathan Favero and Minjung Kim. (2020). Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services. Journal of Public Administration Research and Theory. Data Available through Harvard Dataverse,

<a href="https://doi.org/10.7910/DVN/CQ6198">https://doi.org/10.7910/DVN/CQ6198</a>. Citation: Favero, Nathan; Kim, Minjung, 2020,

"Replication Data for: Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services", <a href="https://doi.org/10.7910/DVN/CQ6198">https://doi.org/10.7910/DVN/CQ6198</a>, Harvard Dataverse, V1,

UNF:6:EXS0X2LFKrMsMULvHkcvWA== [fileUNF].

### **Conference Presentations**

- 2023 (Scheduled) **Minjung Kim** and Lewis Faulk. "Perceptions of Entrepreneurial Orientation Across the Sectors: Individuals' Responses to Nonprofit vs. For-Profit Entrepreneurial Behavior." Association for Research on Nonprofit Organizations and Voluntary Action. Orlando, FL.
  - (Scheduled) **Minjung Kim**, Allison Russell, and Peter Frumkin. "Nonprofit Messaging Strategy in the Context of Social Movement Advocacy." Association for Research on Nonprofit Organizations and Voluntary Action. Orlando, FL.
  - (Scheduled) Seulki Lee and **Minjung Kim**. "Cross-Sector Collaboration and Perceived Legitimacy: Cross-National Study." The Southeastern Conference for Public Administration. Atlanta, GA.
  - Seulki Lee and **Minjung Kim**. "Cross-Sector Collaboration and Coproduction: Does Sectoral Composition Matter?." Korean Public Administration Summer Conference and Annual KAPA International Conference. Daecheon, South Korea.

- Nathan Favero, Colt Jensen, **Minjung Kim**, and Jaclyn Piatak. "What Should Public Organizations Prioritize? Exploring Different Value Hierarchies among the Public." Midwest Political Science Association. Chicago, IL.
- 2022 **Minjung Kim**, Lewis Faulk, and Peter Frumkin. "Signals of Entrepreneurial Orientation on Stakeholder Response: Developing a Scale of Perceived EO in the Nonprofit Sector." Association for Research on Nonprofit Organizations and Voluntary Action. Raleigh, NC.
  - Minjung Kim, Allison Russell, and Peter Frumkin. "Do Nonprofit Responses to Social Movements Influence Public Perceptions and Support? An Experimental Study." Association for Research on Nonprofit Organizations and Voluntary Action. Raleigh, NC.
  - Minjung Kim, Lewis Faulk, and Peter Frumkin. "Signals of Entrepreneurial Orientation on Stakeholder Response: Developing a Scale of Perceived EO in the Nonprofit Sector." International Conference of the International Society for Third Sector Research. Montreal, Canada.
  - Seulki Lee and **Minjung Kim**. "Cross-Sector Collaboration and Coproduction: Does Sectoral Composition Matter?." Public Management Research Conference. Phoenix, AZ.
- 2021 **Minjung Kim**, Lewis Faulk, and Jurgen Willems. "Restoring Public Trust in Charitable Organizations: An experimental test of the effect of different levels of organizational crises on public trust in nonprofits." Association for Research on Nonprofit Organizations and Voluntary Action. Atlanta, GA.
  - Minjung Kim, Jihye Jung, and Jiwon Suh. "Multi-Faceted Concept of Accountability: Experimental Tests on Stakeholder Perceptions and Giving Behaviors." Association for Research on Nonprofit Organizations and Voluntary Action. Atlanta, GA.
  - Minjung Kim, Lewis Faulk, and Jurgen Willems. "The Role of Performance Signals on Early Organization Reputation Building and the Moderating Influence of Mission Valence." Public Management Research Conference. Online.
  - Jihye Jung, **Minjung Kim**, and Jiwon Suh. "The Scope of Nonprofit Marketing Research in the Last Twenty Years: Lessons from the Literature." The West Coast Nonprofit Data Conference. Online.
- 2020 **Minjung Kim**. "The Effect of Perceived "Price" of Civic Engagement on Intention and Behavior of Charitable Giving and Volunteering." Association for Research on Nonprofit Organizations and Voluntary Action. Online.
  - Minjung Kim, Lewis Faulk, and Jurgen Willems. "Restoring Public Trust in Charitable Organizations: An Omnibus Experiment Strategy to Test Inter-Organizational Spillover Effects." Association for Research on Nonprofit Organizations and Voluntary Action. Online.
  - Minjung Kim and Lewis Faulk. "Testing Differences between Intentions and Actual Behaviors in Giving and Volunteering Experiments." Science of Philanthropy Initiative. Presentation available online: <a href="https://youtu.be/bKE2juk-hAQ">https://youtu.be/bKE2juk-hAQ</a>. Online.

- Ohbet Cheon, **Minjung Kim**, and Nathan Favero. "Testing Their Patients: An Examination of How Patients Weigh Various User Experience Dimensions." AcademyHealth Conference. Online.
- Nathan Favero and **Minjung Kim**. "Representative Bureaucracy and Identity Salience: Do Differences Among Ethnic Groups Drive Identity Salience?." Public Management Research Conference. (Postponed due to COVID-19)
- Minjung Kim and Nathan Favero. "Efficiency, Effectiveness, and Equity: How Do Different Dimensions of Public Values Moderate Citizens' Perception of Performance Information?." Midwest Political Science Association. (Canceled due to COVID-19)
- 2019 Nathan Favero and **Minjung Kim**. "We're All in This Together? Panethnic Identity and Bureaucratic Representation." American Political Science Association. Washington, DC.
  - Minjung Kim and Nathan Favero. "How Do Citizens' Heterogeneous Value Priorities Moderate Citizens' Evaluation on Government Performance?." Public Management Research Conference. Chapel Hill, NC.
  - Miyeon Song, **Minjung Kim**, Nathan Favero and Kenneth Meier. "Great Expectations: Parent Aspirations, Children's Academic Achievement and Its Effect on Citizen Satisfaction." Midwest Political Science Association. Chicago, IL.
  - Nathan Favero and **Minjung Kim**. "Representative Bureaucracy and Identity Salience: Do Differences Among Ethnic Groups Drive Identity Salience?." Midwest Political Science Association. Chicago, IL.
- 2018 Nathan Favero and **Minjung Kim**. "Representative Bureaucracy and Identity Salience: Do Differences Among Ethnic Groups Drive Identity Salience?." Association for Public Policy Analysis and Management. Washington, DC.
  - **Minjung Kim**, Miyeon Song, and Nathan Favero. "Who Reacts to Performance Information? Heterogeneous Citizen Response to Performance Metrics." Public Management Research Conference. Singapore.
  - Nathan Favero and **Minjung Kim**. "Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services." International Research Society for Public Management. Edinburgh, UK.
  - Nathan Favero and **Minjung Kim**. "Everything is Relative: How Citizens Form and Use Expectations in Evaluating Services." Midwest Political Science Association. Chicago, IL.
- 2017 Lewis Faulk, Khaldoun AbouAssi, Minjung Kim, Lilli Shaffer, and Long Tran. "Use and Perceptions of Nonprofit and Local Government Services in Diverse Urban Settings." Association for Research on Nonprofit Organizations and Voluntary Action. Grand Rapids, MI.
  - Lewis Faulk, Khaldoun AbouAssi, **Minjung Kim**, Lilli Shaffer, and Long Tran. "Use and Perceptions of Nonprofit and Local Government Services in Diverse Urban Settings." Public Management Research Conference. Washington, DC.
  - Nathan Favero, Miyeon Song and **Minjung Kim**. "Social Class, Ingroup-Outgroup Comparison, and Citizen Evaluations: Is User Satisfaction Linked to Outcome Disparities?." Public Management Research Conference. Washington, DC.

**Minjung Kim**. "Association between Performance and Citizen Satisfaction in Diverse Racial Groups in Chicago Public Schools." Midwest Political Science Association. Chicago, IL.

## **Research Experience**

2020-21	Research Assistant, Funded Project, "Impacts of Recent Giving Trends on Nonprofits and Communities" by the Generosity Commission and the Giving USA Foundation
2016-21 2013	Research Assistant, American University Research Assistant, The Harry S. Truman Institute, Hebrew University, Israel

## **Research & Teaching Interests**

Public and nonprofit management, organizational theory and behavior, citizen-organization interaction, philanthropy, marketing, social entrepreneurship, quantitative methodology, and social equity

## **Teaching Experience**

Graduate Courses	
University of Alabama at Birmingham	
MPA 695 Social Entrepreneurship	F23
MPA 672 Introduction to Nonprofit Management (Online)	F23
MPA 671 Nonprofit Marketing and Fundraising (Online)	S23, S24
MPA 670 Quantitative Methods for Public Administration	F22, S23, S24
University of Pennsylvania	
NPL 720 Data Analysis for Social Impact	S22
NPL 792 Social Entrepreneurship (Online)	F21
Undergraduate Courses	
American University	
PUAD 260 Administrative Politics	F18
Handong Global University, Pohang, South Korea	
Understanding the Middle Eastern Society	S16
Student Advising	
MPA Portfolio Committee	
University of Alabama at Birmingham	
Marteyia Brooks Smr 23	
Kayce Swift	Smr 23
Nick Ciancio	S23

## **Professional Experience**

Overseas Project Manager, New World Nice People (NGO), Korea, 2015

### **Professional Service**

University of Alabama at Birmingham

Member, Nonprofit Needs Assessment Committee, Department of Political Science and Public Administration, 2023-present

Community service

Presentation at Nonprofit Learning Series, the Elevate Conference, Alabama Power Foundation, 2022

Service to the field: Panel Discussant

Association for Public Policy Analysis & Management DC Regional Student Conference annual meeting, 2018

Service to the field: Ad Hoc Journal Reviewer

Journal of Public Administration Research and Theory (1), Public Administration Review (1), Public Management Review (1), Nonprofit Management and Leadership (2), Nonprofit Policy Forum (1), Public Performance and Management Review (1), Journal of Economic Behavior and Organization (1), International Review of Public Administration (3), Social Science Quarterly (1)

Verified reviewer record and statistics available at [http://www.webofscience.com/wos/author/record/ADW-4924-2022]

### **Additional Education**

2009	Study Abroad, Le Tourneau University, Texas
2009	Study Abroad, Emporia State University, Kansas
2010	Chinese Language Program, Taiwan National Chengchi University, Taiwan

### **Skills**

Languages: English (fluent), Korean (native), Mandarin Chinese (advanced)

Software: Stata (well versed), Qualtrics (well versed), Python (basic)

## **Professional Memberships**

The Public Management Research Association

The Association for Research on Nonprofit Organizations and Voluntary Action

Midwest Political Science Association