

TRENDING IN TRIALS

December 2019

NEED TO KNOW: *Updates, Resources & More*

National Trends

Double Your Revenue: Decoding 52/26

Find out what these numbers mean and how your research can benefit.

[Continue Reading](#)



New Policies

- Facilities and Administration Rate Policy: [\(link\)](#) (previously called the *Indirect Cost Reimbursement Policy*)
- Appropriate use of Operating and Pending Accounts: [\(link\)](#)
- Budget Standards (Non-Negotiable Fee Schedule for Industry Trials) [\(link\)](#)

Clinical Trials Kiosk

Answers to your clinical trial questions? Look to the **Clinical Trials Kiosk** for tips and tools for research teams. This one-stop shop will continue expanding with the resources you need.

Budget Best Practices

Clinical Trials Initiative Town Hall Meetings Recap: If your clinical research team missed these meetings, [visit the CCTS website](#) for a brief summary that includes the slide deck.

OnCore: Helpful Tips for Managing Your Trial Data

In the OnCore section of Trending in Trials, we share useful knowledge for getting the most out of OnCore, and showcase achievements of study teams and OnCore users.

1. Calendar Validation is an important step. Please review the drafted OnCore calendar thoroughly and validate as soon as possible after being notified by OCS. Not validating in a timely manner delays the PowerTrials process for building your study's PowerPlan and delays the ability of your budget team to enter the budget in OnCore (when using OnCore Financials). Not validating **thoroughly** can lead to billing errors and corrections that involve additional work from you, the billing office, and the OnCore team. It is important to have the calendar correct in OnCore and ready to go when you screen your first subject.

2. Occurring visits correctly is vital for accurate billing. If a procedure is not part of the calendar and needs to be added to a visit, contact the **OnCore Team** to assist in selecting the correct Additional Procedure. If the correct Charge Master item is not added, it will result in a billing error, **requiring extra work** for both the billing office and the study coordinator.

3. What study visits must be managed in OnCore? There is an inaccurate understanding among some OnCore users about this topic. Currently, only clinical trials with clinical billables are using OnCore. If a study is in OnCore, **ALL visits** for that study must be managed, i.e. both visits that **have** clinical billables and those that **do not have** clinical billables. When using OnCore Financials, your financial team will depend on this activity to properly track invoiceable items.

Upcoming Events:

- Clinical Investigator Training Program's next cohort will begin late Spring 2020.
- Career Ladder Go-Live will be ready early 2020.
- The next **CCTS Monthly Forum** and **CCTS Lunch & Learn** will take place December 10, 2019.

On The Up & Up:

- **Greenphire** is processing thousands of dollars in payments, and that will increase with the addition of all departments to the system (which is planned to be completed this quarter). **This year (through November), there have been 24,801 payments made to 17,323 participants that totaled \$1,058,458.**

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Research reported in this bulletin was supported by the National Center for Advancing Translational Sciences of the National Institutes of Health under award number UL1TR003096. The content is solely the responsibility of the authors and does not necessarily represent the official views of the National Institutes of Health.