Industry budgets should *always* be negotiated. This process begins once PI receives protocol and budget template.

Who will negotiate?

- **CRSP**
- **PRO**
- **SC**

Negotiator reads protocol and meets with PI/SC as necessary to develop budget.

Pricing sought from COA, UAB and other outside groups. Table of Contact information available: www.uab.edu/peds/pro

Proposed budget sent by to PI/SC and FO before returning to Sponsor.

Sponsor counters.

Updates and justifications added. Proposed changes sent to PI/SC and FO before returning to Sponsor.

Sponsor counters.

Repeat until a final budget is agreed upon by all parties.

Final budget is sent to PI/SC and FO.

FOs will *not* negotiate budgets.

**Abbreviations**

- CBR—Clinical Billing Review
- CRSP—Clinical Research Support Program
- DOP—Department of Pediatrics
- FAP—Fiscal Approval Process
- FO—Financial Officer
- PI—Principal Investigator
- PRO—Pediatric Research Office
- RPL—Responsible Personnel List
- SC—Study Coordinator

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